

Personal Activity Requirement

Personal Activity Requirement (PAR) enables Builders to receive commission and bonuses on their active downline network's sales and filter replacements. The sales volume of PAR-eligible products sold in a single month counts toward PAR for that month and the next two months; after two months, the sales volume for the initial month no longer counts toward PAR. When the cumulative sales volume reaches \$180 or more in a month, the Builder qualifies for PAR for that month. Builders cannot PAR-qualify for longer than the current month plus the next two months.

PAR-eligible Products.

Products that count toward PAR include Drinking Water Systems and Multipure Bath and Garden products (i.e., the Aquasource, Aquagrow, Aquashower, or Aquasplash).

To be PAR-qualified for the current month, Builders must reach a cumulative total of \$180 or more in personal sales or purchases within a specific three-month time period. This time period is equal to the current month plus the previous two months.

To be PAR-qualified for the next month, Builders must reach a cumulative total of \$180 or more in personal sales or purchases within a specific three-month time period. This time period is equal to the current month plus the previous month.

To be PAR-qualified for the next two months, Builders must reach a cumulative total of \$180 or more in personal sales or purchases that month.

Builders need \$180 in commissionable net every 3 months to qualify for PAR.

PAR enables you to receive commission on downline (2nd and 3rd level) sales, and sales from the CASH program if qualified.

Example A

January (month 1): John Doe sells two Aquashowers for a commissionable net value of \$140 (\$70 per Aquashower). This \$140 counts for a total of 3 months (Jan, Feb and March). However, since in January he has less than the \$180 required, he is not PAR qualified.

February (month 2): John Doe sells one more Aquashower for a commissionable net of \$70. This counts for 3 months (February, March and April). The \$140 from January + the \$70 from February gives him a total of \$210 in commissionable net value at the end of February. He is now PAR qualified.

March (month 3): John Doe sells one Aquashower for a commissionable net value of \$70. This counts for 3 months (March, April and May). He is still PAR qualified with PAR of \$140 (Jan) + \$70 (Feb) + \$70 (Mar).

April (month 4): John Doe has no personal activity in April. The 2 Aquashowers from January no longer count towards John's PAR qualification. Only the \$70 from February and the \$70 from March. This gives him a PAR total of \$140, less than the \$180 required. John is no longer PAR qualified.

Example B

February (month 1): Mary Jones sells an Aquaperform, with a commissionable net value of \$550. This PAR qualifies her for February, March and April.

March (month 2): Mary has no personal activity. Her 2nd level Builder sells several Aquaperform drinking water systems. Even though Mary has not made a personal sale, she is still PAR qualified and will receive commission on her 2nd level's sales.

April (month 3): Mary has no activity. A Builder on Mary's 3rd level sells an Aquaperform. Mary is still PAR qualified and will receive commission on that 3rd level Builder's sale.

May (month 4): Mary has no activity. She is no longer PAR qualified. Her sale in February only counts for 3 months (Feb, Mar, April). Builders on her 2nd and 3rd level make sales in May. Since Mary is not PAR qualified, she will not earn commission on these downline sales.

Builders who are not PAR-qualified earn commissions only from their personal sales and from the filter replacements by their personal customers. (Senior Builder or above)

For questions about PAR and PAR-qualification status, please contact the Multipure Builder Support Department at 702.360.8880, buildersupport@multipure.com or check your Multipure Back Office.

Builder Classification

Active Builders are Builders who qualify for their Personal Activity Requirement (PAR). Commissions and bonuses are paid on the full three levels (if eligible) of active Builders in the downline network.

Inactive Builders are NOT PAR-qualified, and therefore cannot receive commissions from their downline network sales; however, commissions are still paid on personal sales, including personal replacement filter sales (Senior Builder or above). To regain Active Builder status, Inactive Builders must become PAR-qualified.



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