## Monthly Achievement Level Volume

MALV is a way that active Builders can earn additional commission on their downline. These are called Activity Bonuses. The maximum you can earn is dictated by your level of achievement. MALV is computed using the commissionable net value of PAR- eligible products (Drinking Water Systems and Bath and Garden Products) that are sold in that month. MALV for Home Bath & Garden Products Aquasplash, Aquashower and Aquagrow is equivelant to 100% of your monthly personal sales only. MALV resets each month.

Your MALV for the month is made up of:

- 100% of your monthly personal sales
- +50% of your active 2nd level Builders' monthly personal sales
- +25% of your active 3rd level Builders' monthly personal sales

**NOTE:** If you earn less than your Achievement Level's stated MALV, you are eligible to receive bonuses based on lower levels of achievement. See website for details.

## **Types of Builders**

- Active Builders are Builders who are qualified for their Personal Activity Requirement (PAR). Commissions
  and bonuses are paid on the full ten levels (if eligible) of active Builders in the downline network.
- Inactive Builders are NOT PAR-qualified, and therefore cannot receive commissions from their
  downline network sales; however, commissions are still paid on personal sales, including personal
  replacement filter sales (Senior Builder or above). To regain Active Builder status, Inactive Builders
  must become PAR-qualified.
- Dormant Builders are those who have not been PAR-qualified for 36 consecutive months; as
  a result, they are permanently removed from the Builder database, but remain on file as a
  customer. To regain Active Builder status (and their old Achievement Level), Dormant Builders
  need to reregister (at a cost of \$10 \$50) and either purchase or sell \$180 or more in PAR-eligible
  products. Upon reinstatement, the previously Dormant Builders will be placed in the 2nd Level of
  their original sponsoring Builder.

## **Disclaimer**

- MALV updates every 10 minutes. MALV for the current month will be displayed until 11:59pm (Pacific Time) on the last day of the month. At midnight on the last day of the month. it will reset to 0, and you will not be able to view these past or current numbers until Multipure finishing closing for end of month commissions.
- MALV is not a constant value, and is subject to movement either upward or downward based on multiple factors
  including, but not limited to: Order rewrites where the wrong builder was assigned to order; Order cancellations; Personal
  Sales; Sales by your active 2nd and 3rd level Builders; Builders in network going from Active to Inactive, or Inactive to
  Active status; Compression, (the skipping of non PAR qualified Builders/inactive builders).
- 3. Both Active and Inactive Builders receive commissions on their personal sales, including personal replacement filter sales (Senior Builder or above), based on their Achievement Level.
- 4. Commissions and bonuses on downline sales are paid only to PAR-qualified Builders.
- 5. Network commissions and bonuses will be paid to the first ten levels of active (PAR-qualified) Builders in the downline network.
- 6. Builders must be PAR-qualified at least once every 4 months in order to receive downline commissions.
- 7. Builders must be PAR-qualified at least once every 36 months in order to maintain Builder status.
- 8. Replacement filters, accessories, replacement parts, and sales materials do not count toward PAR, PNV, ALV, or MALV.
- The Multipure Compensation Plan is subject to change without notice. Please visit www.multipure.com to view the latest version of the Multipure Compensation Plan.
- 10. Commission Calculated with commissionable Net.

Income Disclaimer: The chart and the earnings figures displayed do not constitute a promise or guarantee of income. The success and potential earnings of a Multipure Independent Builder are dependent upon various factors including, but not limited to, business skill, communication ability, interpersonal relations, work effort, and market conditions. Multipure does not guarantee any level of income or success.

## COMPENSATION PLAN CHART

		COMPENSATION PLAN		- IARI	
MULTIPURE	Junior Builder	Executive Builder	Senior Builder	Master Builder	Network Director
Rank Advancement Bonus		\$50	\$100	\$250	\$500
Requirements	Submit Builder Application Form, purchase your Multipure Drinking Water System	Accumulate \$1,000 in ALV over any period of time	Accumulate \$5,000 in ALV over any period of time, or have 4 Executive Builders on 2nd level	Accumulate \$10,000 in ALV over any period of time, or have 4 Senior Builders on 2nd level	Accumulate \$25,000 in ALV over any period of time, and have 4 Master Builders on 2nd level, or sell a minimum of 500 Drinking Water Systems
Personal Replacement Filter Sales Commission			2%	3%	3%
Network Commission	5% of 2nd level 2% of 3rd level	5% of 2nd level 2% of 3rd level 0.5% of 4th - 5th level	5% of 2nd level 2% of 3rd level 0.5% of 4th - 8th level	5% of 2nd level 2% of 3rd level 0.5% of 4th - 8th level 1% of 9th & 10th level	5% of 2nd level 2% of 3rd level 0.5% of 4th - 8th level 1% of 9th & 10th level
Network Replacement Filter Commission			2% of active 2nd - 8th level	3% of active 2nd - 10th level	3% of active 2nd - 10th level
		Mo	Monthly Bonuses		
Requirements		\$500 MALV	\$800 MALV	\$1,400 MALV	\$2,200 MALV
Personal Replacement Filter Bonus			89	8%	6%
Activity Bonus		3% on 2nd level 1% on 3rd level	4% on 2nd level 2% on 3rd level 0.5% on 4th - 8th level	5% on 2nd level 3% on 3rd level 1% on 4th - 10th level	5.5% on 2nd level 3.5% on 3nd level 1% on 4th - 10th level
Rollup Bonus		5% max	10% max	15% max	15% max
Network Replacement Filter Bonus					1% on active 2nd - 10th level

5% of 2nd level 2% of 3rd level 0.5% of 4th - 8th level 1.5% of 9th & 10th level

3.5%

3.5% of active 2nd - 10th level

\$2,200 MALV

86

6% on 2nd level 4% on 3rd level 1.5% on 4th - 10th level

1% on active 2nd - 10th level

15% max

Accumulate \$50,000 in ALV over any period of time, and have 8 Master Builders on 2nd level (Annually PAR Qualified)

National Network

Director

\$1000