# Multipure CASH Terms & Conditions

#### What is CASH?

Multipure's Company Allocated Sales Handler (CASH) enables Builders to receive commissions on products purchased directly through Multipure, i.e., without a selling Builder. This occurs when a customer directly places an order with Multipure through the website or telephone without the assistance or mention of a selling Builder.

#### What Product Sales Are Eligible for CASH Commissions?

The following Multipure products are eligible for CASH commissions:

- Drinking Water Systems (DWS): Aqualuxe, Aquaperform, Aquaversa, and Aquamini
- Aquasource Whole-House System

#### How Does a Builder Qualify for CASH Commissions?

Builders are automatically qualified and registered for CASH commissions when they meet the following criteria:

- 1. PAR-qualified (i.e., make a sale of a Drinking Water System at least every four months). For CASH purposes, PAR-qualification status is calculated by PAR-qualification month.
- 2. Current subscription to the Multipure Back Office.
- 3. Opted into CASH from the Back Office.

#### **How Does CASH Work?**

Commissionable products purchased directly through Multipure are allocated to Builders registered for CASH. Allocation is based on a fixed list order of CASH-qualified Builders; a CASH-qualified Builder who receives a CASH commission will not receive their next allocation until all other qualified members on the list have been allocated a CASH commission. The commission value is based on the following criteria:

- The in-turn Active Builder in the CASH roster is allocated 25% of the Drinking Water System (DWS) commission that the Builder would normally earn on a personal sale. This percentage increases to 50% of a current Founders' Circle member's normal commission, and 75% of a current Executive Council member's normal commission.
- 2. If the purchasing customer also signs up as a new Builder at the same time, they will be assigned to the 2nd-level network of the same Builder that receives the product commission.
- 3. CASH commissions will be allocated to the 1st-level in-turn Active Builder ONLY. Upline or downline commissions are NOT paid on CASH sales.
- 4. Orders allocated through CASH do not count toward ALV, MALV, PAR, EC/FC qualification, or contest points.
- 5. Builders who lose PAR-qualification will be skipped in the CASH list until they are PAR-qualified again.

### What Happens with Cancelled or Returned CASH Orders?

- If a direct purchase order through Multipure is cancelled or returned, then any CASH allocation
  for that purchase is deducted from the allocated CASH Builder. The customer remains assigned
  to either the Original Builder or New Builder for any future purchases, depending on any prior
  Builder assignments.
- 2. As soon as CASH allocates to a Builder, that Builder is normally moved to the end of the CASH allocation queue. If a purchase is cancelled or returned, the Builder receives priority for a new CASH allocation to replace the cancelled or returned purchase.

## What is the Minimum Value for a CASH Allocation Check to be Issued to a Builder?

CASH is included as part of the Builder's month-end commission check. Builders are issued commission checks when the total amount is \$25 or greater. There is not a separate check issued solely for CASH.