

# Installment Payment Orders

Builders may offer Multipure's Installment Payment Program (0% interest program) to customers who want to spread the cost of their drinking water system over several months. This program is particularly attractive to customers who have been buying bottled water. Builders earn commissions on Installment Payment orders at the same rate as on orders paid in full; however, they are paid the commission as their customers make payments to Multipure. A minimum down payment is required; however, when your customers pay a higher down payment, you will receive your commission payment faster. Details:

## Down Payment Options

(amount is the same for purchases at list price and at the discounted price)

Product Model	Minimum Down Payment	Builder Receives*	Optional Higher Down Payment	Builder Receives*
<b>Aquaperform</b>	\$160	\$25	\$185	\$50
<b>Aquaversa</b>	\$100	\$25	\$125	\$50
<b>Aquadome</b>	\$75	\$25	\$100	\$43-50
<b>AquaRO</b>	\$200	\$25	\$165	\$50
<b>Aquasource</b>	\$500	\$25	N/A	N/A
<b>Aquaperform Start Kit</b>	\$200	\$25	N/A	N/A
<b>Aquaversa Start Kit</b>	\$200	\$25	N/A	N/A
<b>Aquadome Start Kit</b>	\$200	\$25	N/A	N/A
<b>wriggle Start Kit</b>	\$140	\$25	N/A	N/A
<b>Ultimate Business Builder Kit</b>	\$500	\$25	N/A	N/A

\* Balance of commission will be paid as customer payments are received.

## Commission Payments

It is to the builder's benefit to evaluate the credit worthiness of their customer before deciding to offer them the Installment Payment Plan. You and your upline builders will receive your commissions on the Installment Payment sales as follows:

The selling builder will receive a portion of the down payment when the commissions for the month in which the order is processed are paid. See above.

The balance of the selling builder's commission will be paid at a rate of 50% of each payment made by your customer until the total commission earned is paid. Upline commissions will then be paid to each upline builder, in order, as future payments (50% of the payment) are made by the customer. Builders receive PAR on the order when processed; ALV and MALV will be recorded as the monthly payments made by their customer.

### **Replacement Filters Purchased with Unit**

Replacement filters can be sold on the Installment Payment Order Form; however, the total cost of the filter (plus tax and shipping) must be added to the down payment, i.e. the filter purchase cannot be financed.

### **Special Handling for Installment Payment Orders**

1. When writing an Installment Payment order, use the Installment Payment Order Form (F600). Be sure to complete the "Buyer Credit Application" section and have your customer sign the form in all the spaces provided.
2. The Down Payment may be made by Credit Card (Visa, Mastercard, Discover, American Express) or check. Installment Payment Orders cannot be shipped on a COD basis.
3. The customer's payment period may be up to 12 months. Simply divide the balance owed by the payment period that best meets your customer's monthly budget (up to 12 months). The shorter the payment period (3 to 6 months), the faster you will receive your total commission payment.
4. The signed Installment Payment Agreement must be mailed to Multipure Corporation Headquarters.

**Note:** When Orders are Placed by Phone: The original installment payment form needs to be filled out, signed, and mailed to Multipure. Installment orders may not be placed online. However, you can print out the form to fill out and submit to Multipure by either by fax, mail, or email.



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